

Message Text

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PAGE 01 ABU DH 00955 291111Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 USIA-15 CU-04 CIAE-00 INR-07

NSAE-00 /045 W

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FM AMEMBASSY ABU DHABI
TO USDOC WASHDC
INFO SECSTATE WASHDC 5861

UNCLAS ABU DHABI 0955

USDOC FOR CAGNE

E.O. 11652: NA
TAGS: BTRA, BEXP, TC
SUBJ: ALMULLA AND AL-TAYER TO VISIT US- FACILITATIVE
ASSISTANCE

SUMMARY: TWO UAE BUSINESSMEN WILL VISIT U.S. IN APRIL.
PURPOSE OF TELGRAM IS TO INFORM AND ALERT CAGNE AND TO
ASK CAGNE'S ASSISTANCE. END SUMMARY.

1. SAEED MOHAMMED ALMULLA, SON OF UAE COMMUNICATIONS
MINISTER MOHAMMED SAID ALMULLA, AND HIS PARTNER, OBAID
HUMAID AL-TAYER, INTEND TO VISIT THE US DURING THE MONTH
OF APRIL TO LOOK AT PORTS AND DISCUSS PORT MANAGEMENT.

2. THE TWO, WHO ARE BOTH US UNIVERSITY GRADUATES (ALMULLA
IN ECONOMICS FROM SYRACUSE AND AL-TAYER IN ELECTRICAL
ENGINEERING FROM COLORADO (BOULDER)), HOPE TO LEASE BETWEEN
SIX AND NINE BERTHS OF THE EXPANDING PORT RASHID IN DUBAI.
BY DOING SO, THEY HOPE TO COMPETE WITH GRAY MACKENZIE BY
OFFERING BETTER SERVICE TO BOTH SHIPPERS AND CONSIGNEES.
WE SUSPECT EVENTUAL INTEREST IN PURCHASING EQUIPMENT
FOR CONTAINER AND BULK PIERS, AS WELL
AS EQUIPMENT SUITABLE FOR UNLOADING
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BULK CARGOES SUCH AS CEMENT.

3. ACTION REQUESTED: WE PROPOSE TO SUGGEST THAT ALMULLA
AND AL-TAYER VISIT CAGNE DURING THEIR TIP TO THE US.
WE HOPE THAT CAGNE WILL BE ABLE
TO ADVISE THEM ON WHICH
PORTS THEY SHOULD VISIT, AND THROUGH COMMERCE'S

LOCAL OFFICES, ARRANGE APPOINTMENTS FOR THEM WITH
RELEVANT PORT OFFICIALS AND PRIVATE US BUSINESSMEN
ONCE THEY APPEAR IN WASHINGTON.

DICKMAN

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Disposition Approved on Date:
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Subject: ALMULLA AND AL-TAYER TO VISIT US- FACILITATIVE ASSISTANCE SUMMARY: TWO UAE BUSINESSMEN WILL VISIT U.S. IN APRIL
TAGS: BTRA, BEXP, TC
To: COM
Type: TE
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